

# LIFE IN FULL COLOR

*FY17 Annual Report*

**STRATHMORE**

## A SPECTRUM OF POSSIBILITIES

Remember your excitement over your first big box of crayons, with 100 colors, many of which you had never heard of or even imagined (and it came with a sharpener)? The possibilities were endless!

In fiscal year 2017, Strathmore launched its brilliantly colored season with the *Shades of Blues* festival, a full spectrum of programs and educational events exploring the blues, including Wynton Marsalis' *All Rise*, a new fifth grader program called *Primary Blues*, and a sizzling *Blues Bash* at Cabaret starring our own Artists in Residence. Lectures, films, and a robust online education resource rounded out the unique series that garnered unprecedented media coverage and brought in new, enthusiastic audiences from all over the region.

With over \$4 million in Concert Hall ticket sales, we were awash in green, with shows including Black Violin, Pat Metheny, and Anne Lamott. We rolled out the red carpet for the incomparable Tony Bennett, who headlined our Annual Spring Gala!

Strathmore Education offered a rainbow of classes, workshops, and lectures serving students of all ages and interests. And Maryland Classic Youth Orchestras of Strathmore performed a concert of *Chromatic Colors*. With high school artists, we created an Arts Walk of 39 brightly hued ceramic totems leading from the Grosvenor-Strathmore Metro station right to our front door. Wayfinding has never been so much fun!

The Mansion sparkled with 15 exhibitions, including the treasures of local food and dining scene painter Jennifer Kahn Barlow and flourishes of color in the 25<sup>th</sup> Annual Colored Pencil Society of America's International Exhibition.

That box of crayons invites experimentation, creativity, and action.  
Just like Strathmore.



Eliot Pfanstiehl, *Chief Executive Officer*



Monica Jeffries Hazangeles, *President*



## FY17 BOARD OF DIRECTORS

### OFFICERS

Robert G. Brewer, Jr., *Chair*  
Karen R. Lefkowitz, *Vice Chair*  
David M.W. Denton, *Secretary*  
William R. Ford, *Treasurer*

Cathy Bernard  
Jerome W. Breslow  
Maria Darby  
Hope B. Eastman  
Suzanne Brennan Firstenberg  
Nancy Floreen  
Barbara Goldberg Goldman  
Evan Goldman  
Steven P. Hollman  
Joe Judge  
Fariba Kassiri  
William E. Kirwan  
Delia K. Lang  
Carolyn P. Leonard  
J. Alberto Martinez  
Y. Maria Martinez  
Ann L. McDaniel  
Roscoe M. Moore, Jr.  
DeRionne P. Pollard  
Donna Rattley Washington  
Graciela Rivera-Oven  
Dale S. Rosenthal  
John Sackett  
Mary K. Sturtevant  
Christoph A. Syllaba  
Sri Velamati

### EXECUTIVE STAFF

Eliot Pfanstiehl,  
*Chief Executive Officer*  
Monica Jeffries Hazangeles,  
*President*  
Leon Scioscia, *Executive Vice President of Operations*  
Jennifer Smith,  
*Chief Financial Officer*  
Joi Brown, *Artistic Director / Vice President of Programming*  
Bianca Beckham,  
*Vice President of Development*  
Alaina Sadick Goss,  
*Vice President of Marketing and Communications*



# FY17

Jim Saah

## STRATHMORE BY THE NUMBERS

Strathmore presented **22** sold-out shows in the Music Center with artists the likes of Mike Birbiglia, The Manhattan Transfer and Take 6, Chris Botti, and Gladys Knight.

More than **149,144** people attended **540** Strathmore-presented programs, including **8** commissioned works, **7** world premieres, and **2** local or regional premieres.

Strathmore brought in-school arts instruction directly to **1,383** students in **18** schools with the help of **29** teaching artists.

Strathmore's free programs engaged nearly **55,000** area residents, including **10,800** attendees of Strathmore's annual Free Outdoor Summer Concert series.

**8,905** arts lovers visited the Mansion at Strathmore for **15** different Visual Arts exhibitions.

**7,800** people attended more than **96** Strathmore education classes and workshops.

Strathmore achieved record-breaking sales, surpassing **\$4 million** in revenue from Concert Hall tickets.

Nearly **25,000** Montgomery County Public School second and fifth graders came to the Music Center for our 12<sup>th</sup> annual school concert series.

# FY17 HIGHLIGHTS *July 2016–June 2017*



## WALK THE WALK

In July 2016, Strathmore dedicated the Arts Walk, an installation of 39 totems created by public high school students from across the county. This joint project between Montgomery County Public Schools (MCPS), Washington Metropolitan Area Transit Authority, and Strathmore connects the Grosvenor-Strathmore Metro station to Strathmore's campus.



## THE BEAUTY OF THE BLUES

Strathmore's season-long *Shades of Blues* festival explored the transformative power of the blues with 16 concerts across Strathmore's venues, documentary screenings, a commissioned work, art exhibitions, educational resources, and the Strathmore-produced centerpiece, *All Rise*. *Shades of Blues* garnered unprecedented press coverage for Strathmore, including a *Washington Post* spread.



## PRIMARY BLUES

In October 2016, we debuted a curriculum-based educational concert created in partnership with MCPS and featuring Strathmore's Artists in Residence (AIR). Fifth graders from each MCPS elementary school came to the Concert Hall to learn how the blues influenced popular music.



## BLUES BASH

On October 29, 2016, Strathmore Cabaret transformed AMP into a swinging juke joint full of classic blues music. Strathmore's AIRs provided the evening's entertainment, helping Strathmore to raise \$75,000 to support our service to the local artist community.



## CLASSICAL BOOM

In November 2016, we brought hip-hop violin duo Black Violin to six local public schools to give demonstrations and workshops to more than 200 students. Black Violin was joined by students from Maryland Classic Youth Orchestras of Strathmore (MCYO) for the grand finale of their sold-out concert in the Music Center.



Jim Saah

### FRESH AIR

For the first time, Strathmore presented a concert to introduce the AIR Class of 2017. *Fresh AIR* was held at AMP by Strathmore and featured all six AIRs and their mentors in an evening of genre-busting collaborations. For many loyal AIR patrons, this evening was also an opportunity to experience AMP.



Andrew Propp

### EAST COUNTY STRINGS

In its second year, East County Strings, a tuition-free instrumental music program for middle school students, grew from six to eight schools. Almost 100 students participated in small-group ensemble instruction that culminated in a concert for the community.



Horn Player by Jill Cliffer

### LA VIE EN BLEU

In January and February 2017, the 26<sup>th</sup> Annual Strathmore Juried Exhibition celebrated *La Vie en Bleu*, with works inspired by blue, a theme that connected with the *Shades of Blues* festival. Strathmore implemented a new online application process that resulted in double the entries over previous years and more than 700 submitted works.



Jim Saah

### ALL RISE

Wynton Marsalis and the Jazz at Lincoln Center Orchestra (JLCO) joined the National Philharmonic and 150 gospel singers for Strathmore's production of Marsalis' rarely performed grand opus, *All Rise*, on February 24 and 26, 2017. JLCO members also conducted high school clinics and a master class for Strathmore AIRs.



Margot Schulman

### THE BEST IS YET TO COME

The legendary Tony Bennett headlined Strathmore's Annual Spring Gala on May 6, 2017. Bennett's voice captivated the sold-out crowd with timeless tunes and the evening raised \$616,000 for Strathmore's nearly 350 annual programs that illuminate, ignite, and inspire our community.

# FY17 FINANCIAL HIGHLIGHTS

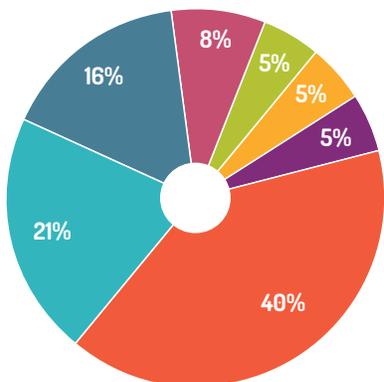
## REVENUE

Production Income	\$ 5,424,850
Rental Income	2,871,233
Government Grants	2,213,134
Individual Giving	1,162,623
Other	692,823
Investment Income	690,132
Corporate Giving & Foundation Support	674,510
<b>TOTAL</b>	<b>\$ 13,729,305</b>

## EXPENSES

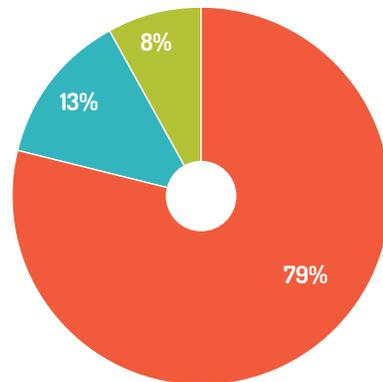
Program Services	\$ 10,226,878
General & Administrative	1,647,910
Fundraising	1,055,735
<b>TOTAL</b>	<b>\$ 12,930,523</b>

## REVENUE



- Production Income
- Rental Income
- Government Grants
- Individual Giving
- Other
- Investment Income
- Corporate Giving & Foundation Support

## EXPENSES



- Program Services
- General & Administrative
- Fundraising

## THANK YOU, DONORS & SUPPORTERS

Strathmore thanks the individuals and organizations who have made contributions between **July 1, 2016**, and **June 30, 2017**. Their support of at least \$500 and continued commitment enables us to give back to the community through affordable, accessible, and quality performances; education programs; and partnerships.

### STRATHMORE 3.0

Sandra and Marvin Address  
Alliant Insurance Services  
Mary Kay and Dave Almy  
Louise Appell  
Sheila and Kenneth Berman  
Cathy Bernard  
Francine and James Brady  
Robert G. Brewer, Jr., and  
Constance B. Lohse  
Jonita and Richard S. Carter  
Elizabeth W. Culp  
David M. W. Denton  
Hope B. Eastman  
Claudia and Eliot Feldman  
Doug and Suzanne Firstenberg  
The Honorable Nancy Floreen  
Theresa and William R. Ford  
Elizabeth and Peter C. Forster  
Peter Gil  
Dorothy and Sol Graham  
Gwyn and Nancy Ackland  
Memorial Fund  
Diana and Paul L. Hatchett  
Monica Jeffries Hazangeles and  
John Hazangeles  
Joni and Howard Katz  
Delia and Marvin Lang  
Carolyn and Jeffrey Leonard  
J. Alberto Martinez  
Carol Maryman  
Ann L. McDaniel  
Leanne and Tim Mertz  
Marilyn and Douglas Mitchell  
Patricia Haywood Moore and  
Roscoe M. Moore, Jr.  
Martha Newman  
Graciela Rivera-Oven and  
Mark Oven  
PEPCO, an Exelon Company,  
represented by Karen R. Lefkowitz  
Cynthia and Eliot Pfanstiel  
DeRionne P. Pollard  
Dale S. Rosenthal and  
Michael Cutler  
Sachiko Kuno and Ryuji Ueno  
Innovation Fund  
Raymond Tetz

### MAJOR CONTRIBUTORS

Anonymous (2)  
Arts and Humanities Council of  
Montgomery County  
Sheila and Kenneth Berman  
Booz Allen Hamilton  
Richard Boss (in-kind)  
Carol and Stanley Botts  
Francine and James Brady  
The Carl M. Freeman Foundation  
Kris Brown Coleman and  
Jonathan Coleman  
Community Foundation for the  
National Capital Region

Dallas Morse Coors Foundation for  
the Performing Arts  
The Dimick Foundation  
Theresa and William R. Ford  
Ellen and Michael Gold  
Susan Gordon  
Graham Holdings Company  
The Greene-Milstein Family  
Foundation  
Rochelle Gunner  
Gwyn and Nancy Ackland  
Memorial Fund  
Elizabeth and Joel E. Helke  
A. Eileen Horan  
John King  
Iris Stein Korman and  
Louis Korman  
Lerch, Early & Brewer, Chartered  
(includes in-kind)  
Lockheed Martin Corporation  
Maryland State Arts Council  
Florentina Mehta  
The Morris and Gwendolyn Cafritz  
Foundation  
Janine and Phillip O'Brien  
Paley Rothman (includes in-kind)  
Robert Pate (in-kind)  
Paul M. Angell Family Foundation  
Seasons 52 (includes in-kind)  
Vicki and Robert Selzer  
Rochelle Stanfield and  
Edward Grossman  
Leonid Tsap  
Whole Foods Market

### STRATHMORE CIRCLES

Rona and Jeffrey Abramson  
Anonymous (3)  
Louise Appell  
Ausherman Family Foundation  
Gary Block  
Carol and Scott Brewer  
Marilyn Brody and Allen Kronstadt  
Greg and Mary Bruch  
Frances Burka  
Jim and Peggy Conley  
Carolyn Degroot  
Joseph Duffey  
Starr and Fred Ezra  
Stephanie Fischer  
J. H. Gaddis  
Ellen and Michael Gold  
Lana Halpern  
Julie and John Hamre  
Elizabeth and Joel E. Helke  
Christine and Jay Hellman  
Richard and Cheryl Hoffman  
A. Eileen Horan  
Linda and I. Robert Horowitz  
Linda and Van Hubbard  
Adele and Roy Igersheim  
Kay Knight and Harvey Kipper  
John M. and Teri Hanna Knowles  
Tina and Arthur Lazerow

Sheila Levin  
Judie and Harry Linowes  
June Linowitz and Howard Eisner  
Jill and Jim Lipton  
Keith and Meg Mayo  
Janice McCall  
Florentina Mehta  
Meyers, Rodbell & Rosenbaum/  
Joe Chazen  
Victoria Beall Muth  
Janine and Phillip O'Brien  
Dale and Anthony Pappas  
Marjorie Pearson and  
Richard Lampl  
Jerry and Carol Perone  
Helen Louise Pettis  
Mindy and Charles Postal  
Peter Pratt  
Terry Sherman Ralston and  
David Ralston  
Lorraine and Barry Rogstad  
M. Alexander Stiffman and  
Karen Rosenthal  
Linda Rosenzweig and  
Sander Bieber  
Elaine and Stuart Rothenberg  
Barbara and Ted Rothstein  
Janet and Michael Rowan  
Carol Salzman and Michael Mann  
Christine Shreve and  
Thomas Bowersox  
Jim Siegel and Linda Stern-Siegel  
Fran and Richard Silbert  
Leon and Deborah Snead  
Tanya and Stephen Spano  
Judi and Richard Sugarman  
Wendy and Donald Susswein  
Leslie Tarantola and Simeon Taylor  
Johanna H. Weekley  
Meredith Weiser and  
Michael Rosenbaum  
Susan Wellman  
Marty and Betsy West  
Irene and Steven White  
Ellen and Bernard Young  
Paul A. and Peggy L. Young,  
NOVA Research Company

### STRATHMORE STARS

Almay Alday and Otto Girr  
Richard Alperstein and  
Lenny Seliger  
Anonymous (3)  
Joseph Antonucci  
Ivy Baer and Marc Rothenberg  
Dena Baker and Terry Jacobs  
Brian and Susan Bayly  
Susan Benzra  
Edith Black  
Rafael Borrás  
Ronald Bowers  
Robert G. Brewer, Jr., and  
Constance B. Lohse  
The Honorable Bill Bronrott

Doris Brott  
Sarah Brown and Alan Gourley  
Sharon P. Brown  
Hope Brown-Saxton  
Angela Burns  
Lucie and Guy Campbell  
Eleanor and Oscar Caroglianian  
Trish and Tim Carrico  
Nancy Chasen and Don Spero  
Carin and Bruce Cooper  
Irene S. Cooperman  
Sharon Robinson DelBusso and  
Steve DelBusso  
Judith Doctor  
Shoshanah Drake  
Scott Elston  
Susan and Howard Feibus  
Roger Feinthal  
Marcia Feuerstein and  
Ronald Schwarz  
Dorothy Fitzgerald  
Anthony and Wyn Fitzpatrick  
Gail Fleder  
Senator Jennie Forehand and  
William E. Forehand, Jr.  
Noreen and Michael Friedman  
Mark and Suzanne Friis  
Carol Sue and  
Christopher Fromboluti  
Sarah and Daniel Gallagher  
Nancy and Peter Gallo  
Jan and Larry Gandal  
Pam Gates and Bob Schultz  
Asha George  
Wendy and Fred Goldberg  
Mary Ann Gonzalez  
Thomas Gordon  
Grace Creek Advisors,  
Robert Atlas and Gloria Paul  
Dorothy and Sol Graham  
Doris and Mark Greene  
Norene and Tim Guilford  
Marlene and Bill Haffner  
Ellie and John Hagner  
Gerri Hall and David Nickels  
John Hanson  
Yasmin Harris  
Connie Heller  
Esther and Eugene Herman  
Wilma and Arthur Holmes  
Carol and Larry Horn  
Donna and Julian Jacobs  
Michael D. Jones and  
Vicki Hawkins-Jones  
Belinda Kane  
Joni and Howard Katz  
Christopher and Henrietta Keller  
Deloise and Lewis Kellert  
Joyce Pascal-Kilgore and  
James Kilgore  
Kathleen Knepper  
Robert Kopera  
Carole and Robert Kurman  
Tom Lansford

## Thank You, Donors & Supporters *continued*

Ellen and Stuart Lessans  
Senator Laurence Levitan and  
Barbara Levitan  
Nancy and Dan Longo  
Janice and Jerome Lucas  
Susan and Eric Luse  
Betsy and Dolores Maloney  
Jacqueline and J. Thomas Manger  
Kim L. Mason and Sandra Humphrey  
Nancy McGinness  
Phyllis J. McKoy  
Dan and Viji Melnick  
Simone and Christopher Meyer  
Patrice and Richard Miller  
Nell Minow  
Jane and Paul Molloy  
Shani Moore  
Molly and Franklin Myers  
Pat Nicolette and Susan Elliott  
Amanda and Robert Ogren  
Carolyn L. Pasti  
Dolores Patrizio  
Cynthia and Eliot Pfanstiehl  
Susan and Benjamin Pontano  
Catherine Randazzo and  
Harvey Cederbaum  
Claire Reade  
Richard and Melba Reichard  
Alan Richardson  
Vivian Riefberg  
Marylouise and Harold Roach  
Marilee and Patrick Roche  
Shelley and Harry Ross  
Imogene Schneider  
Estelle Lubber Schwalb  
Phyllis and J. Kenneth Schwartz  
Roger and Barbara Schwarz  
Robert and Ruth Jean Shaw  
Donald M. Simonds  
Ann Jones Simpson  
Grace and Eugene Smoley  
Rick Sniffin and Mary Ellen Savarese  
Mr. and Mrs. Joseph F. Spaniol, III  
J. James Spinner and  
Karen Rinta-Spinner  
Qunhuei and Andrew Tangborn  
Marta and Juan Teigeiro  
Marilyn and Mark Tenenbaum  
Linda and Steuart Thomsen  
Marion and Dennis Torchia  
Maryellen Trautman and  
Darrell Lemke  
Myra Turoff and Ken Weiner  
Heather VanKeuren  
Jean and Robert Wirth  
Susan and Jack Yanovski  
Ling-Xiang Ye and Charles Mainhart

### **SPECIAL EVENTS AND PROJECT SPONSORS**

Anne and Ronald Abramson  
Pennie and Gary Abramson  
Rona and Jeffrey Abramson  
Adventist HealthCare  
Annapolis Symphony Orchestra

Jane and Frank Antico  
Asbury Methodist Village  
Bank of America  
David Barkley and Jeffery Wingate  
Brian and Susan Bayly  
Ben & Jerry's of Rockville  
The Honorable Roger Berliner and  
Karen Berliner  
Cathy Bernard  
Bethesda Travel Center, LLC  
Gary Block  
Monique and Keith Bonner  
Booz Allen Hamilton  
Francine and James Brady  
Harriet and Jerome Breslow  
Robert G. Brewer, Jr., and  
Constance B. Lohse  
Frances Burka  
Capital One Services Inc., LLC  
Nancy Chasen and Don Spero  
Ziggy Chelec  
Clark Construction Group, LLC  
Comcast  
Maria Darby  
David M. W. Denton  
Robert Deutsch  
David Dise  
The Duffie Companies  
EagleBank  
Hope B. Eastman  
Bette Eberly-Hill and John Hill  
Faith and William England  
Federal Realty Investment Trust  
Lewis Ferguson  
Doug and Suzanne Firstenberg  
Stephanie Fischer  
Fivesquares Development  
The Honorable Nancy Floreen  
Theresa and William R. Ford  
Fort Lincoln Newton Corp.  
Fox Hill Senior Condominium  
Friends of Nancy Floreen  
Ann and Raymond Fugere  
Lesley Furlong  
J. H. Gaddis  
GEICO  
Giant Food, LLC  
Gittleston Zuppas Commerical Realty,  
Inc.  
Glenstone Foundation  
Ellen and Michael Gold  
Barbara Goldberg Goldman and  
Michael Goldman  
Leslie and Art Greenberg  
Shelly Gunner and Barry Kabalkin  
Julie and John Hamre  
Joan and Alan Hayman  
Monica Jeffries Hazangeles and  
John Hazangeles  
Yanqiu He and Kenneth O'Brien  
Elizabeth and Joel E. Helke  
Richard and Cheryl Hoffman  
Louisa and Steven Hollman  
Wilma and Arthur Holmes  
Sven Holmnes

Linda and Van Hubbard  
Jim and Carol Trawick Foundation,  
Inc.  
The John and Effie Macklin  
Charitable Fund  
Jordan Kitt's Music  
Bridget and Joseph Judge  
Cheryl and James Jukes  
Belinda Kane  
Joni and Howard Katz  
Brit Kirwan  
Kathi and Dan Knise  
Delia and Marvin Lang  
Langley Innovations  
Tina and Arthur Lazerow  
Karen Lefkowitz and Allen Neyman  
Catherine and the  
Honorable Isiah Leggett  
Carolyn and Jeffrey Leonard  
Elissa Leonard and Jerome Powell  
Lerch, Early & Brewer, Chartered  
Senator Laurence Levitan and  
Barbara Levitan  
Judie and Harry Linowes  
Jill and Jim Lipton  
Lockheed Martin Corporation  
Myat Lwin  
Sandra and Charles Lyons  
M&T Bank  
Julia and Martin Madden  
Len Mangiaracina  
Pat Mann  
Maplewood Park Place  
Marriott Rewards  
J. Alberto Martinez  
Ann McDaniel  
Florentina Mehta  
Dottie Curtis Mergner  
Mid Atlantic Arts Foundation  
Montgomery County Economic  
Development Corporation  
Montgomery County Government  
Patricia Haywood Moore and  
Roscoe M. Moore, Jr.  
Shani Moore  
Tom and Denise Murphy  
Namm Foundation  
Gail and Steven Niedelman  
Janine and Phillip O'Brien  
Paul M. Angell Family Foundation  
PEPCO, an Exelon Company  
Cynthia and Eliot Pfanstiehl  
Charla and David E. Phillips  
Dale S. Rosenthal and  
Michael Cutler  
Rotary Club of Bethesda-  
Chevy Chase  
Ann Jones Simpson  
Gayle and Jack Smith  
Leon and Deborah Snead  
Paulina and Ryan Snow  
Tanya and Stephen J. Spano  
Rochelle Stanfield and  
Edward Grossman

Richard Tanzillo and  
Peter Vance Treibley  
Leslie Tarantola and Simeon Taylor  
Annie Totah  
Total Wine & More  
The Tower Companies  
Carol Trawick  
Myra Turoff and Ken Weiner  
Sarah and Michael L. Ulica  
United Way of the National Capital  
Area  
Heather VanKeuren  
The Village at Rockville  
Visionary Eye Doctors  
Daniel Watkiss  
Meredith Weiser and  
Michael Rosenbaum  
WGL Holdings, Inc.  
Whole Foods Market  
Paul A. and Peggy L. Young, NOVA  
Research Company

### **CON BRIO SOCIETY**

*Serving the future of Strathmore  
through a legacy gift*

Anonymous  
Louise Appell  
Sharon P. Brown  
John Cahill  
Kathleen and William Carey  
Oscar and Eleanor Caroglanian  
Jonita and Richard S. Carter  
Irene Cooperman  
Trudie Cushing and Neil Beskin  
+Muriel Fine  
Julie and John Hamre  
Yanqiu He and Kenneth O'Brien  
A. Eileen Horan  
Vivian and Peter Hsueh  
Richard Lampl  
Tina and Arthur Lazerow  
Chiu and Melody Lin  
Diana Locke and Robert Toense  
Janet L. Mahaney  
Carol and Alan Mowbray  
Cynthia and Eliot Pfanstiehl  
Lorraine and Barry Rogstad  
Barbara and +David Ronis  
+Henry Schalizki and  
+Robert Davis  
Phyllis and J. Kenneth Schwartz  
+Deane and +John Sherman  
Annie Simonian Totah and  
+Sami Totah  
Maryellen Trautman and  
Darrell Lemke  
Carol Trawick  
Peter Vance Treibley  
Myra Turoff and Ken Weiner

*Please note that "+" denotes that a  
donor is being honored posthumously.*

# STRATHMORE

Strathmore Hall Foundation, Inc. | 5301 Tuckerman Lane | North Bethesda, MD 20852-3385