

STRATHMORE

2025-26 SEASON MUSIC CENTER AT STRATHMORE RATE CARD

This rate card is effective July 1, 2025– June 30, 2026 and is subject to change

RENTAL FEES

Concert Hall performance or event

Thu, Fri, Sat, Sun: \$22,450

Mon, Tue, Wed: \$20,200

Second performance or event (same day): \$15,060

Rate includes use of the Hall for load-in, tech, rehearsal, a 2 ½-hour performance/event and load-out; use of the Lockheed Martin Lobby and Comcast Lounge within the 2 ½-hour event, front-of-house staff (house managers, ushers and ticket takers), ticket office service, show programming fee, standard unarmed security (4 guards for 4 hours), production stage manager, custodial services, internet access per performance/event, and local telephone service per performance/event.

Concert Hall event without an intermission \$1,750

Concert Hall non-performance or event day \$7,300

Rate includes use of the Hall for load-in, tech and rehearsal only, use of the Lockheed Martin Lobby, and a production stage manager.

Lockheed Martin Lobby (for up to a 6-hour special event) \$11,000

Rate includes use of the Lobbies, Café area, and Pavilion for load-in, tech, a 6-hour event, and load-out, front-of-house staff, standard unarmed security, custodial services, internet access per event, and local telephone service per event.

Bernard Family Foundation Pavilion (for up to a 6-hour special event; available to confirm 6 weeks prior to event) \$2,300

Rate includes use of the Pavilion for load-in, tech, a 6-hour event, and load-out, front-of-house staff, standard unarmed security, custodial services, internet access per event, and local telephone service per event.

Comcast Lounge (available to confirm 6 weeks prior to event) \$375 hour

Included in Concert Hall performance and Lockheed Martin Lobby rental. Rate includes use of the Comcast Lounge for a minimum of three hours for setup, event, and cleanup; one House Manager (additional Front of House staff if necessary, incurs fees), and custodial services.

Event Overtime (over 2 ½ hours) \$500

Time calculated as of start of first event of the day requiring FOH staff per ½ hour or portion thereof

TICKETING FEES (costs based on actuals)

Ticket Preparation 25 cents per ticket issued

Credit Card Sales 4% of gross sales

Group Sales (if groups are sold by Strathmore) 15% of gross sales

Facility Fee (embedded in ticket price) \$3.00 per ticket sold

Parking Fee (subject to change by WMATA) \$2.37 per patron

RECORDING AND BROADCASTING FEES

Recording event for TV, radio or internet broadcast \$5,200 for 3+ minutes
\$1,000 for less than 3 minutes

Recording event for documentary \$5,200 for commercial use;
other use negotiable

Recording event for DVD or CD creation \$5,200 for commercial use

Recording event for archival purposes no fee

Still Photography no fee for non-commercial use

EQUIPMENT FEES

Archival Recording Equipment (video and audio) <i>(Concert Hall only; client must provide 250G drive for video)</i>	\$170 recording
Choral Risers and Benches	\$485 event
Dance Floor <i>(entire stage including tape; does not apply to Lobby rentals)</i>	\$1,500 event
Fender Twin Guitar Amp	\$90 event
Follow Spot	\$175 event
55" Flat Screen Monitor	\$150 each/day
Lectern	\$175 day
Music Stereo House Sound System	\$1,940 event
Orchestra Risers <i>(if needed to be removed or restored)</i>	1/3 of labor costs
Piano – Steinway Concert Grand	
D (9 ft.); includes one tuning	\$1,100 event
B (7 ft.); includes one tuning	\$720 event
Yamaha CFX (9 ft); includes one tuning	\$1,100 event
Piano Tuning <i>(Comcast Lounge and Rehearsal Room 402 pianos)</i>	\$250 tuning
Riser <i>(8 ft. x 8 ft. with carpet and skirting)</i>	\$175 day
Screen and Projector	\$3,100 event
Stage Monitor House System	\$1,275 event
SWR Bass Amp with dual Speaker Cabinet	\$135 event
Truss Stage Lighting System <i>(plus media cost)</i>	\$1,900 event
Yamaha Absolute Drum Kit	\$250 event
PA System includes up to (4) wireless microphones <i>(lobby use only)</i>	\$500 event
Staging/Riser <i>(lobby use only; 4'x8' sections/up to 8'x16')</i>	\$400 event
AV Cart <i>(lobby use only; includes X size flat screen television)</i>	\$250 event

PERSONNEL FEES

Lobby Merchandise Sales <i>(plus sellers @ \$100 each if required)</i>	20% plus tax
Production Stage Manager <i>(non-show day, 4 hour minimum)*</i>	\$160 hour
Production Technicians <i>(including benefits, non-Sunday)*</i>	
Lead Technician <i>(Department Head)</i>	\$103 hour
Key Technician <i>(or Assistant Department Head)</i>	\$90 hour
Other Technician	\$90 hour
Program Stuffing Labor Fee	\$340 show
Security <i>(over 4 guards for 4 hours)</i>	\$55/hour per person
Off Duty Montgomery County Police <i>(based on availability; minimum 4 hour call)</i>	\$100 per hour per officer
Event Crew Set-up Fee <i>(for non-catered events in Room 402 and other non-Union spaces, 4 hour minimum)*</i>	\$35/hour per person
Terrace Tent Coordination Fee <i>(does not include cost of tent)</i>	\$700-2,100 event
Wardrobe Attendant <i>(including benefits, non-Sunday)*</i>	\$66 hour
White House Attendance <i>(plus expenses)</i>	\$1,500 event

**Overtime required under certain contractual terms and conditions (including premium time on Sundays and selected holidays) for Production Technicians and Wardrobe Attendants. Production Stage Manager, Event Crew and Security subject to holiday premium only.*