

STRATHMORE

2023-24 SEASON MUSIC CENTER AT STRATHMORE RATE CARD

This rate card is effective July 1, 2023 – June 30, 2024 and is subject to change

RENTAL FEES

Concert Hall performance or event

Thu, Fri, Sat, Sun: \$21,170

Mon, Tue, Wed: \$19,050

Second performance or event (same day): \$14,210

Rate includes use of the Hall for load-in, tech, rehearsal, a 2 ½-hour performance/event and load-out; use of the Lockheed Martin Lobby and Comcast Lounge within the 2 ½-hour event, front-of-house staff (house managers, ushers and ticket takers), ticket office service, show programming fee, standard unarmed security (4 guards for 4 hours), production stage manager, custodial services, internet access per performance/event, and local telephone service per performance/event.

Concert Hall event without an intermission \$1,500

Concert Hall non-performance or event day \$6,900

Rate includes use of the Hall for load-in, tech and rehearsal only, use of the Lockheed Martin Lobby, and a production stage manager.

Lockheed Martin Lobby (for up to a 6-hour special event) \$10,800

Rate includes use of the Lobbies, Café area, and Pavilion for load-in, tech, a 6-hour event, and load-out, front-of-house staff, standard unarmed security, custodial services, internet access per event, and local telephone service per event.

Bernard Family Foundation Pavilion (for up to a 6-hour special event; available to confirm 6 weeks prior to event) \$2,225

Rate includes use of the Pavilion for load-in, tech, a 6-hour event, and load-out, front-of-house staff, standard unarmed security, custodial services, internet access per event, and local telephone service per event.

Comcast Lounge (available to confirm 6 weeks prior to event) \$375 hour

Included in Concert Hall performance and Lockheed Martin Lobby rental. Rate includes use of the Comcast Lounge for a minimum of three hours for setup, event, and cleanup; one House Manager (additional Front of House staff if necessary, incurs fees), and custodial services.

Event Overtime (over 2 ½ hours) \$500

Time calculated as of start of first event of the day requiring FOH staff per ½ hour or portion thereof

TICKETING FEES (costs based on actuals)

Ticket Preparation 25 cents per ticket issued

Credit Card Sales 4% of gross sales

Group Sales (if groups are sold by Strathmore) 15% of gross sales

Parking Fee (subject to change by WMATA) \$2.37 per patron

RECORDING AND BROADCASTING FEES

Recording event for TV, radio or internet broadcast \$5,200 for 3+ minutes
\$1,000 for less than 3 minutes

Recording event for documentary \$5,200 for commercial use;
other use negotiable

Recording event for DVD or CD creation \$5,200 for commercial use

Recording event for archival purposes no fee

Still Photography no fee for non-commercial use

EQUIPMENT FEES

Archival Recording Equipment (video and audio) <i>(Concert Hall only; client must provide 250G drive for video)</i>	\$165	recording
Choral Risers and Benches	\$470	event
Dance Floor <i>(entire stage including tape; does not apply to Lobby rentals)</i>	\$1,470	event
Fender Twin Guitar Amp	\$85	event
Follow Spot	\$170	event
55" Flat Screen Monitor	\$100 each/day	
Lectern	\$150	day
Music Stereo House Sound System	\$1,890	event
Orchestra Risers <i>(if needed to be removed or restored)</i>	1/3 of labor costs	
Piano – Steinway Concert Grand		
D (9 ft.); includes one tuning	\$1,050	event
B (7 ft.); includes one tuning	\$680	event
Piano Tuning <i>(Comcast Lounge and Rehearsal Room 402 pianos)</i>	\$225	tuning
Riser <i>(8 ft. x 8 ft. with carpet and skirting)</i>	\$170	day
Screen and Projector	\$2,400	event
Stage Monitor House System	\$1,240	event
SWR Bass Amp with dual Speaker Cabinet	\$135	event
Truss House Stage Lighting System <i>(plus media cost)</i>	\$755 each	per event
Trusses	\$270 each	per event
Yamaha Absolute Drum Kit	\$240	event

PERSONNEL FEES

Lobby Event Manager <i>(coordinates outside vendors)</i>	\$785	day
Lobby Merchandise Sales <i>(plus sellers @ \$100 each if required)</i>	20% plus tax	
Production Stage Manager <i>(non-show day, 4 hour minimum)*</i>	\$155	hour
Production Technicians <i>(including benefits, non-Sunday)*</i>		
Lead Technician <i>(Department Head)</i>	\$98	hour
Key Technician <i>(or Assistant Department Head)</i>	\$85	hour
Other Technician	\$85	hour
Program Stuffing Labor Fee	\$325	show
Security <i>(over 4 guards for 4 hours)</i>	\$46/hour	per person
Event Crew Set-up Fee <i>(for non-catered events in Room 402 and other non-Union spaces, 4 hour minimum)*</i>	\$29/hour	per person
Terrace Tent Coordination Fee <i>(does not include cost of tent)</i>	\$660-1,980	event
Wardrobe Attendant <i>(including benefits, non-Sunday)*</i>	\$64	hour
White House Attendance <i>(plus expenses)</i>	\$1,500	event

**Overtime required under certain contractual terms and conditions (including premium time on Sundays and selected holidays) for Production Technicians and Wardrobe Attendants. Production Stage Manager, Event Crew and Security subject to holiday premium only.*