



STRATHMORE

MUSIC CENTER AT STRATHMORE

RATECARD

This ratecard is effective July 1, 2010 and is subject to change.

CONCERT HALL RENT

Per performance or event	\$ 7,000 show
Per performance or event (Mon., Tues., or Wed.)	\$ 5,250 show
Second performance same day	\$ 3,300 show
Per non-performance or event day	\$ 3,300 day
Lobby only (for up to a 4 hour special event)	\$ 5,500 event
Lobby Reception Room (included in performance and lobby rental)	\$ 250 hour

TICKETING FEES

Show Programming Fee (house system only)	\$ 300 show
Show Programming Fee (house and TicketMaster)	\$ 500 show
Subscription Processing (per performance)	\$ 250 show
Ticket Printing	.175 per ticket
Credit Card Sales	4½% of gross
Parking Fee (subject to change by WMATA)	\$2.00 per patron
Group Sales	15% gross sales

PERSONNEL

Ticket Office Service (45 day service)	\$ 1,650 show
Lobby Event Manager (coordinates outside vendors as needed)	\$ 250 – 500 day
House Staff (house managers, ushers and ticket takers)	\$ 1,900 show
Production Stage Manager*	\$ 975 show
Production Stage Manager (non-show day, 4 hr. min.) *	\$ 88.00 hour
Production Technicians (including benefits, non-Sunday) *	
Lead Technician (Department Head)	\$ 61.50 hour
Key Technician (or Asst. Dept. Head)	\$ 55.00 hour
Other Technician	\$ 50.00 hour
Unarmed Security – F.O.H and Stagedoor (4 hr. min.) *	\$ 27.50 hour
Wardrobe Attendant (including benefits, non-Sunday) *	\$ 38.50 hour

**Overtime required under certain contractual terms and conditions (including premium time on Sundays & selected holidays) for Production Technicians and Wardrobe Attendants. Production Stage Manager and Security subject to holiday premium only.*

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EQUIPMENT

Choral Risers and Benches	\$ 300 show
Dance Floor (entire stage including tape)	\$ 1,125 show
Fender Twin Guitar Amp	\$ 75 show
Follow Spot	\$ 125 show/reh
Lectern	\$ 150 day
Music Stereo House Sound System	\$ 1,200 show
Orchestra Risers (if needed to be removed)	1/3 of labor costs
Piano – Steinway Concert Grand (includes 1 tuning)	\$ 775 show
Riser (8 ft. x 8 ft. with carpet and skirting)	\$ 150 day
Stage Monitor House System	\$ 800 show
SWR Bass Amp with dual Speaker Cabinet	\$ 100 show
Truss House Stage Lighting System (plus media cost)	\$ 500-1000 show
Yamaha Absolute Drum Kit	\$ 160 show

SERVICES & FEES

Broadcast / Recording Consideration	\$ 5,000 show
Custodial Services (including show porters)	\$ 475 show
Performance Overtime (in excess of 2½ hours)	\$ 325 ½ hour
Performance without an intermission	\$ 300 show
Program Stuffing Labor Fee	\$ 250 show
Internet Access per PC (high speed T-1 service)	\$ 25.00 day
Lobby Merchandise Sales (plus sellers @ \$50 each if required)	25% plus tax
Terrace Tent Coordination Fee (not including the cost of the tent)	\$ 600-1200 show
Telephone Service – DID line – local service	\$ 35.00 day
(Plus long distance and other calls at 150% of cost)	

INSURANCE COVERAGE

Licensee is required to fully insure itself, its officers, directors, employees, agents and presentations, at its own expense for Worker's Compensation and Employer's Liability (including Disability Benefits), Comprehensive General Liability (personal injury, including bodily injury, \$3,000,000 per occurrence; and Property Damage, \$1,000,000 per occurrence), Theft and Fire insurance (with the applicable standard extended coverage clause) for all properties brought into or used at the Music Center at Strathmore, including without implied limitation the property of third persons under the control of Strathmore Hall Foundation, Inc. or the Licensee.

Landlord and Tenant public liability policy naming **Strathmore Hall Foundation, Inc.**, and **Montgomery County Maryland**, their affiliated entities, and their respective officers, directors, employees, volunteers, agents and representatives as additional insured. ***Certificate of Insurance is required no later than fourteen (14) calendar days prior to the commencement of Licensee's use of the Music Center at Strathmore.***